Thank You for a Great Year

Board of Directors

Andrew Chavez, Chair Michael Duran, Vice Chair Pamela Gonzales, Director Lorrie Lujan, Secretary Jerry Rael, Director JoAnna Vigil Coppler, Director Rosemary Wickard, Director

Supervisory Committee

Greg Chavez, Chair Ted Gonzales, Vice Chair Virginia Henday, Secretary Angie Romero, Member Monica Trujillo, Member

Your Dedicated SECU Employees

ST. MICHAEL'S Erica Alarid-Heidel Christine Anava Barbara Anchondo Donna Apodaca Tina Archuleta Jeronimo Armijo Emilio Atencio Susan Baldanado Lisa Blea Natalie Bojorquez Ken Bowers Michael Bradley Angela Carlos Juanita Cde Baca Harold Dixon Angelica Dominguez Mark Eason Debbie Ferrell **Donald Garcia Margaret Gonzales** Victoria Gurule Natasha Gutierrez Dwayne Herrera Melinda Herrera David Holle Andrea Kavanaugh David Keppel Twyla Lopez Crystal Madrid Alishia Marquez **Christopher Martinez** Pete Martinez Samantha Mays-Miranda

Kathleen McIntosh Katie Miles Tina Montano Natalie Montoya

Kyle Moore Linda Moya **Nancy Myers**

Sandra Narlesky Tina Natonabah **Rustine Nava**

Jessica Ortiz Chaslyn Pacheco Diana Padilla

Theresa Pena Nicholette Pina Jessie Pintor

Roberta Quintana Leann Quiroz

Raquel Regensberg Andrea Rios

Francine Rodriguez

Dawn Romero Tracy Saiz

Mark Salazar Phyllis Sanchez Richard Schaefer

Maria Sena Debbie Sparks

Maria Suazo **Phil Torres** Leandra Trujillo

Sandra Velarde **Evelyn Vigil** Julie Vigil

Elisha Wray

RODEO ROAD

Natasha Apodaca Doreen CdeBaca Bianca Garcia Donna Langhorst Adrian Ortiz Frances Sanchez Shannon Trujillo Patrick Valencia Jessica Vigil

ALBUQUERQUE

Brianna Apodaca Jamie Blanchette Tanya Cisneros Juliet Escovedo Melissa Gonzales Toni Hernandez Kateri McCann Shauna Mohamed **Anthony Osuna** Ashley Sanchez Janet Vigil Diana Young

BELEN

Angela Miller Johnna Mireles Julie Molina Nichole Silva Robin Silva

LAS VEGAS

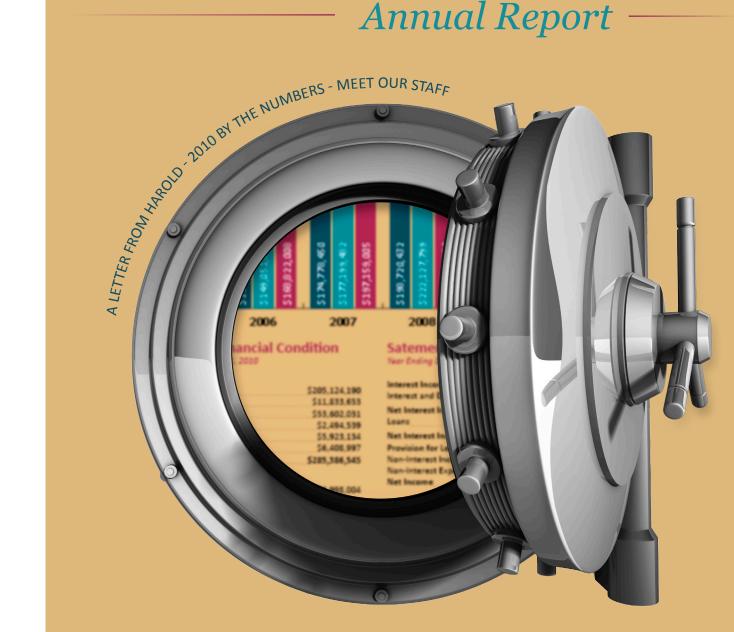
Sara Alcon LuAnna Bustamante Lila Cano Tina Cook Olivia Garcia Yvonne Jaramillo Christine Ludi Ramona Martinez Crystal Montoya Theresa Montoya Bonnie Pacheco Diana Segura Christina Urioste Leslie Urioste Yolanda Velasquez Miranda Vigil

LOS LUNAS

Ursula Dominguez Anna Duran Lisa Gonzales David Medina Laura Mills Germaine Rovbal Darlene Valencia Tina Varela

SECU

2010 Annual Report



Santa Fe: **505-983-7328** Toll Free: 800-983-7328

Web: www.secunm.org



A Letter from Harold



I am proud to once again share the success State Employees Credit Union experienced in 2010. Many financial institutions found it very difficult to prosper in 2010; however, your Credit Union realized growth, with our earnings remaining strong and our capital continuing to climb. I attribute this success to our loyal members and their continued dedication and support, and to our excellent staff who take pride in assisting the membership on a daily basis.

During the 2011 year, our vision will continue to be focused on providing the membership with the best products and services available. We will begin the process of enhancing and expanding our branch locations. In addition we plan to add mobile banking as a new delivery channel, which will give our members easier, flexible access to their accounts. We also plan to implement an exciting new "iTunes®" checking account in April. SECU will also take part in the state wide "Young and Free" program. Young and Free is a marketing effort aimed at educating the younger generations about the benefits of being part of the Credit Union family.

I am optimistic that throughout 2011 your Credit Union will continue to prosper while experiencing strong growth and strong earnings. Though no small task in these tough economic times, I again pledge to you that your Credit Union will continue to operate in a financially responsible manner to protect your hard earned dollars. I am confident that this will be possible because of the ongoing excellent service that we provide to each and every member.

Sincerely,

Harold Dixon,
President & CEO

2010 by The Numbers



Statement of Financial Condition

Year Ending December 31, 2010

SECU Assets

Loans	\$205,124,190
Cash	\$11,833,653
Investments	\$53,602,031
NCUSIF Capital Deposit	
Fixed Assets	\$5,923,134
Other Assets	\$6,408,997
Total Assets	\$285,386,545
Liabilities & Member Share	
Accounts & Dividends Payable	\$3,998,004
Member Shares	\$257,219,700
Total Liabilities and Member Shares	\$261,217,704
Equity	
Reserves	\$258,915
Undivided Earnings	
Total Equity	
Total Liabilities, Equity & Retained Earnings	\$285,386,545

Statement of Financial Condition

Year Ending December 31, 2010

Interest Income	¢1E 017 607
Interest Income	
Interest and Dividend Expense	\$3,898,899
Net Interest Income	\$12,018,798
Loans	\$3,000,000
Net Interest Income after	
Provision for Loan Losses	\$9,018,798
Non-Interest Income	
Non-Interest Expenses	
Net Income	